# GENTER CAPITAL MANAGEMENT

# Genter Capital Management 1-15 Muni Ladder Portfolio Date: 03/31/2025

## Investment Objective & Philosophy

FIXED INVESTMENT PHILOSOPHY - The strategy seeks to provide capital preservation, high levels of tax-free income, and strong total return in all market cycles by investing in a laddered portfolio of investment-grade municipal securities from 1 to 15 years. It is designed to provide a nearly equal distribution of dollar value within the defined maturity range.

### **Investment Process**

INVESTMENT DECISION-MAKING PROCESS - The strategy incorporates the use of fundamental analysis along with quantitative techniques to manage risk. Each municipal portfolio is tailored to provide tax advantages. Additional value is derived from credit selection and trade execution. The investment process begins with an analysis of the policy climate and fiscal outlook, supply and demand factors, demographics, and the financial conditions of state & local governments. In addition, we review macroeconomic trends, interest rate movements, and continually monitor ongoing market developments. Other techniques such as sector analysis, risk premiums, and option-adjusted spreads help ensure that only securities which best meet the investment objective are selected for retention.

Sector Distribution

0.00%

35.00%

65.00%

0.00%

4.75%

3.40%

3.55%

5.74%

7.50

4.20

0.39

AA

4.05%

As of Mar 2025 Pre-Refunded

Revenue

General Obligation

Short-Term Note

Characteristics

As of Mar 2025

Yield to Worst

Yield<sup>3</sup>

Duration

Convexity

Average Coupon

Yield to Maturity

Taxable Equivalent

Average Maturity

Average Quality

**Current Yield** 



Genter Capital 1-15 Muni Ladder

30

40

50

60

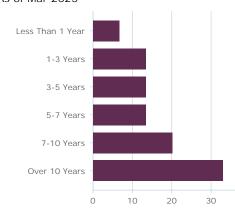
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### Maturity Distribution As of Mar 2025

0

10

Not Rated



#### Genter Capital 1-15 Muni Ladder

Portfolio Characteristics are as of 03/31/2025. The information herein is subject to change at any time due to market conditions or management decisions as the portfolio is actively managed.<sup>1</sup>Total Strategy Assets are reflective of all assets invested in the 1-15 Muni Ladder Strategy even those not included in the composite. <sup>2</sup>Composite assets are reflective of the 1-15 Muni Ladder Composite, please see page 2 for a full disclosure of the composite. The Bloomberg Managed Money Intermediate (1-17) is not managed and investors cannot directly invest into the index. Bond ratings are provided by Fitch Rating's Services. <sup>3</sup>Taxable Equivalent yield is calculated using yield to worst and a 40.80% tax bracket, which includes the 37.00% top federal marginal income tax rate and a 3.80% Net Investment Income Tax. The Yield to Worst, Yield to Maturity, Current Yield, and Taxable Equivalent Yield are not used to indicate the performance an investor should expect to receive if invested in one of the firm's strategies, but rather to provide measurable metrics of the bonds under various scenarios.

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# Portfolio Details

Investment Type	SMA
Inception Date	Aug 2017
Total Strategy Assets <sup>1</sup>	\$15.61m
Composite Assets <sup>2</sup>	\$577.76k
Turnover Ratio	6.22
Benchmark	Bloomberg Managed Money Intermediate (1-17)
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Suggested Minimum \$300k

#### Target State Allocations (National) Weight

-	
Connecticut	10.0%
Florida	10.0%
Illinois	10.0%
Kentucky	10.0%
Louisiana	10.0%
Nevada	10.0%
Pennsylvania	10.0%
Texas	10.0%
Washington	10.0%
Wisconsin	10.0%

#### Portfolio Management

Mr. Daniel J. Genter President & Chief Investment Officer 41 Years of Industry Experience

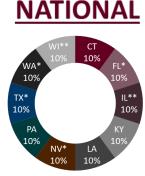
# Mr. Brian Pytlewski

SVP, Director of Municipal Fixed Income 26 Years of Industry Experience

Mr. Paul M. Ryan SVP, Portfolio Manager 28 Years of Industry Experience

# 1-15 Muni Ladder

Institutional Performance & Annual Disclosure Presentation - Portfolio Date: 03/31/2025



\*No Personal income tax (PIT) \*\* Most in-state issues subject to state PIT

### Manager vs Benchmark: Return

As of Mar 2025

	QTD	YTD	1 YEAR	3 YEARS	5 YEARS	SINCE INCEPTION
Genter Capital 1-15 Muni Ladder	0.24	0.24	1.32	1.92	1.10	1.82
Genter Capital 1-15 Muni Ladder (Ladders Net Of Lifetime)	(0.24)	(0.24)	(0.58)	0.01	(0. <b>79</b> )	(0.09)
Bloomberg Managed Money Intermediate (1-17)	(0.11)	(0.11)	0.3 <b>9</b>	1.44	0.66	1.58

Since Inception performance is calculated from the inception of the composite (08/01/2017) to the most recent quarter end (03/31/2025). The "Genter Capital 1-15 Muni Ladder" return stream is reflective of composite pure gross returns. The "Ladders Net Of Lifetime" return stream is calculated by reducing the pure gross returns by the maximum lifetime fee of the ladders product (1.89% Annually or 0.157% Monthly). Please see GIPS report below for a full disclosure of this composite.

#### **GIPS** Composite Report

Calendar Year Returns	2017*	2018	2019	2020	2021	2022	2023
Composite (pure gross)	0.42%	1.05%	7.23%	5.26%	0.10%	-5.83%	5.47%
Composite (net)	-0.37%	-0.84%	5.24%	3.30%	-1.78%	-7.61%	3.51%
Bloomberg Managed Money Intermediate	0.36%	1.22%	7.10%	5.70%	0.38%	-7.21%	5.69%
3-Year Annualized Standard Deviation – Composite/Benchmark	**	**	**	3.57% / 3.70%	3.54% / 3.69%	5.25% / 6.13%	5.83% / 7.32%
Total Firm Assets (millions)	3,933	3,772	4,307	4,330	4,707	4,241	4,359
Composite Assets (millions)	0.30	3.32	1.56	1.21	4.28	0.56	0.58
# of Accounts in Composite	≤5	≤5	≤5	≤5	≤5	≤5	≤5
Composite Dispersion	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A

Annual Performance Results reflect partial period performance. The returns are calculated from 08/01/2017 to 12/31/2017 for the Composite and Index.

\*\* The 3 Year Annualized Standard Deviation is not presented as 36 monthly returns are not available N.A. - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year

The 1-15 Year National Municipal Bond Ladder Composite is a subset of the 1-15 Year Municipal Bond Ladder Composite using only those accounts with tax residence in 1.) States that do not have personal income tax or 2.) States in which debt instruments are issued that are predominately subject to the personal income tax of that State. The strategy seeks to provide tax-efficient income from a portfolio of investment grade municipal bonds that will typically be held to maturity in the absence of material credit events, withdrawals or calls. The strategy uses ladders with yearly rungs and a target tolerance of a + or - 6 months variance to the yearly rung. Key risks of the strategy include credit risk and interest rate risk which may adversely impact the value of fixed income securities, causing the composite to underperform the markel. For comparison purposes the composite is measured against the Bloomberg Managed Money Intermediate Index. The minimum account size for this composite is \$250 thousand. The 1-15 Year National Municipal Bond Ladder Composite was created October 5, 2018, and the inception of the composite is August 1, 2017. The firm's full list of composite descriptions and broad distribution pooled funds are available upon request.

RNC Capital Management LLC is a registered investment adviser under the Securities and Exchange Commission pursuant to the Investment Advisors Act of 1940, as amended, doing business as Genter Capital Management. Prior to January 2022, the firm was doing business as RNC Genter Capital Management. Beginning January 1, 2005, the firm has been redefined to include all the assets of Genter Advisors LLC. The Primerica Advisors Lifetime Investment Program is an advisory program sponsored by PFS Investments, Inc. (PFSI) under the name Primerica Advisors. PFSI is a broker-dealer and investment adviser registered with the SEC, member, FINRA and member, SIPC. Primerica, Inc. and PFSI are affiliated. Neither Primerica, Inc. nor PFSI are affiliated with Genter Capital Management.

Results are based on fully discretionary accounts under management including those accounts no longer with the firm. Composite policy requires the temporary removal of any portfolio incurring a client initiated significant cash inflow or outflow greater than or equal to 10% of portfolio assets. Additional Information regarding the treatment of significant cash flows is available upon request. Past performance is not indicative of future results.

The currency used to express performance is USD. Pure gross returns are shown as supplemental information and are stated gross of all fees and transaction costs. For investors that access strategies through the Primerica Advisors Lifetime Investment Program, Primerica The currency base beformance is 500. The globs returns are shown as supplemental minimum and are stated globs of marked globs in the shown as supplemental minimum and are stated globs of marked globs in the shown as supplemental by Primerica Advisors, and the shown as supplemental by Primerica Advisors, and the shown as supplemental globs. The shown as supplemental by Primerica Advisors, and shown as supplementation and are stated globs of an applementation and are stated globs and and as a stated globs and global glob

The standard wrap fee schedule in effect is 1.89%. Actual investment advisory fees incurred by clients may vary.

Genter Capital Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Genter Capital Management has been independently verified for the periods January 1, 2001 through December 31, 2023. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides survance on whether the firm's policies and procedures related to composite and policies and pol

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# Genter Capital Management 1-15 Muni Ladder National

Institutional Performance & Annual Disclosure Presentation -- Portfolio Date: 03/31/2025

#### Annual Disclosure

Returns Gross of Lifetime Investment Program Wrap Fee – The gross performance presented for the portfolio does not include the Lifetime Investment Program wrap fee. If included, the performance shown would be less, sometimes significantly so.

Returns Net of Lifetime Investment Program Wrap Fee –The net portfolio performance for the portfolio is net of the Lifetime Investment Program maximum program wrap fee. The program fee applicable to an actual client is identified with the program's account opening documentation. The purpose in presenting portfolio performance net of program fees is to illustrate the effect the maximum program fee had on the portfolio's investment performance for the time periods noted.

Assets invested in the portfolio/strategy through a wrap fee advisory program will pay an annual fee to the investment adviser that sponsors the wrap fee program. Net performance data shown represents the actual gross performance of the investment portfolio reduced by a model annual fee of 1.89%, the maximum annual fee charged by Primerica Advisors to clients invested in the strategy through the Lifetime Investment Program wrap fee program.

Past performance is not a guarantee or a reliable indicator of future results. All investments contain risk and may lose value.

Investing in the bond market is subject to risks, including market, interest rate, issuer, credit, inflation risk, and liquidity risk. The value of most bonds and bond strategies are impacted by changes in interest rates. Bond and bond strategies with longer durations tend to be more sensitive and volatile than those with shorter durations; bond prices generally fall as interest rates rise. Current reductions in bond counterparty capacity may contribute to decreased market liquidity and increased price volatility. Bond investments may be worth more or less than the original cost when redeemed.

Income from municipal bonds may be subject to state and local taxes and at times the alternative minimum tax; a strategy concentrating in a single or limited number of states is subject to greater risk of adverse economic conditions and regulatory changes. The credit quality of a particular security or group of securities does not ensure the stability or safety of an overall portfolio.