# Genter Capital Management 1-10 Muni Ladder

Portfolio Date: 06/30/2025

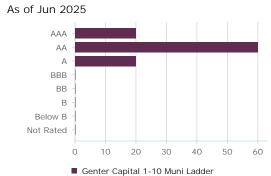
## Investment Objective & Philosophy

FIXED INVESTMENT PHILOSOPHY - The strategy seeks to provide capital preservation, high levels of tax-free income, and strong total return in all market cycles by investing in a laddered portfolio of investment-grade municipal securities from 1 to 10 years. It is designed to provide a nearly equal distribution of dollar value within the defined maturity range.

#### **Investment Process**

INVESTMENT DECISION-MAKING PROCESS - The strategy incorporates the use of fundamental analysis along with quantitative techniques to manage risk. Each municipal portfolio is individually tailored to provide a tax benefit while protecting purchasing power and adding value through a passive management process. The investment process begins with an analysis of the policy climate and fiscal outlook, supply and demand factors, demographics, and the financial conditions of state & local governments. In addition, we review macroeconomic trends, interest rate movements, and continually monitor ongoing market developments. Other techniques such as sector analysis, risk premiums, and optionadjusted spreads help ensure that only securities which best meet the investment objective are selected for retention.

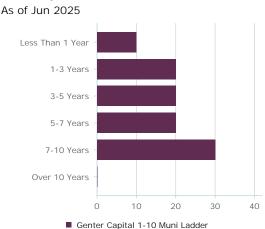
## Quality Distribution



#### Sector Distribution

As of Jun 2025	
Pre-Refunded	0.00%
General Obligation	35.00%
Revenue	65.00%
Short-Term Note	0.00%

## **Maturity Distribution**



#### Characteristics

As of Jun 2025	
Average Coupon	4.75%
Yield to Worst	3.10%
Yield to Maturity	3.20%
Taxable Equivalent Yield <sup>3</sup>	5.24%
Average Maturity	5.00
Duration	3.25
Convexity	0.21
Average Quality	AA
Current Yield	4.20%

Portfolio Characteristics are as of 06/30/2025. The information herein is subject to change at any time due to market conditions or management decisions as the portfolio is actively managed. <sup>1</sup>Total Strategy Assets are reflective of all assets invested in the 1-10 Muni Ladder Strategy even those not included in the composite. <sup>2</sup>Composite assets are reflective of the 1-10 Muni Ladder Composite, please see page 2 for a full disclosure of the composite. The Bloomberg Managed Money Short/Intermediate (1-10) is not managed and investors cannot directly invest into the index. Bond ratings are provided by Moody's Investors Service. <sup>3</sup>Taxable Equivalent yield is calculated using yield to worst and a 40.80% tax bracket, which includes the 37.00% top federal marginal income tax rate and a 3.80% Net Investment Income Tax. The Current Yield, Yield to Worst, Yield to Maturity, and Taxable Equivalent Yield are not used to indicate the performance an investor should expect to receive if invested in one of the firm's strategies, but rather to provide measurable metrics of the bonds under various scenarios.

#### Portfolio Details

Investment Type	SMA
Inception Date	Oct 2017
Total Strategy Assets <sup>1</sup>	\$7.47m
Composite Assets <sup>2</sup>	\$3.29m
Turnover Ratio	9.18
Benchmark	Bloomberg Managed Money Short /Intermediate (1-10)

## Target State Allocations (National) Weight

Suggested Minimum \$300k

Connecticut	10.0%
Florida	10.0%
Illinois	10.0%
Kentucky	10.0%
Louisiana	10.0%
Nevada	10.0%
Pennsylvania	10.0%
Texas	10.0%
Washington	10.0%
Wisconsin	10.0%

## Portfolio Management

Mr. Daniel J. Genter
President & Chief Investment Officer
42 Years of Industry Experience

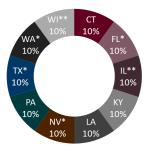
Mr. Brian Pytlewski SVP, Director of Municipal Fixed Income 28 Years of Industry Experience

Mr. Paul M. Ryan SVP, Portfolio Manager 30 Years of Industry Experience

# Genter Capital Management 1-10 Muni Ladder

Institutional Performance & Annual Disclosure Presentation - Portfolio Date: 06/30/2025

# **NATIONAL**



- \*No Personal income tax (PIT)
- \*\* Most in-state issues subject to state PIT

## Manager vs Benchmark: Return

As of Jun 2025

	QTD	YTD	1 YEAR	3 YEARS	5 YEARS	SINCE INCEPTION		
Genter Capital 1-10 Muni Ladder	1.18	1.72	3.46	2.59	0.85	1.75		
Genter Capital 1-10 Muni Ladder (Ladders Net Of Lifetime)	0.71	0.77	1.52	0.67	(1.04)	(0.16)		
Bloomberg Managed Money Short/Intermediate (1-10)	1.33	1.82	3.51	2.32	0.40	1.51		

Since Inception performance is calculated from the inception of the composite (10/01/2017) to the most recent quarter end (06/30/2025). The "Genter Capital 1-10 Muni Ladder" return stream is reflective of composite pure gross returns. The "Ladders Net Of Lifetime" return stream is calculated by reducing the pure gross returns by the maximum lifetime fee of the ladders product (1.89% Annually or 0.157% Monthly). Please see GIPS report below for a full disclosure of this composite.

## GIPS Composite Report

Calendar Year Returns	2017*	2018	2019	2020	2021	2022	2023	2024
Composite (pure gross)	-0.09%	1.32%	5.96%	4.37%	0.28%	-4.81%	4.10%	1.08%
Composite (net)	-0.56%	-0.56%	3.97%	2.42%	-1.61%	-6.60%	2.15%	-0.83%
Bloomberg Managed Money Sht/Interm	-0.34%	1.43%	5.78%	4.79%	-0.17%	-5.43%	4.47%	-0.17%
3-Year Annualized Standard Deviation – Composite/Benchmark	**	**	**	2.87% / 2.96%	2.79% / 2.97%	4.42% / 4.95%	5.08% / 5.89%	5.19% / 6.12%
Total Firm Assets (millions)	3,933	3,772	4,307	4,330	4,707	4,241	4,359	4,667
Composite Assets (millions)	2	8	15	19	17	8	3	3
# of Accounts in Composite	6	15	22	28	23	14	≤5	≤5
Composite Dispersion	N.A.	0.0	0.4	0.2	0.2	0.3	N.A.	N.A.

- N.A. Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.
- \* Annual Performance Results reflect partial performance. The returns are calculated from 10/01/2017 to 12/31/2017 for the Composite and Index.

\*\* The 3 Year Annualized Standard Deviation is not presented as 36 monthly returns are not available

The 1-10 Year National Municipal Bond Ladder Composite is a subset of the 1-10 Year Municipal Bond Ladder Composite using only those accounts with tax residence in 1.) States that do not have personal income tax or 2.) States in which debt instruments are issued that are predominately subject to the personal income tax of that State. The strategy seeks to provide tox-efficient income from a portfolio of investment grade municipal bonds that will typically be held the absence of material credit events, withdrawals or calls. The strategy uses ladders with yearly rungs and a target tolerance of a + or - 6 months variance to the yearly rung. Key risks of the strategy include credit risk and interest rate risk which may adversely impact the value of fixed income securities, causing the composite to underperform the market. For comparison purposes, the composite is measured against the Bloomberg Managed Money Short full list of composite descriptions and broad distribution pooled funds are available upon request.

RNC Capital Management LLC is a registered investment adviser under the Securities and Exchange Commission pursuant to the Investment Advisors Act of 1940, as amended, doing business as Genter Capital Management. Prior to January 2022, the firm was doing business as RNC Genter Capital Management. Beginning January 1, 2005, the firm has been redefined to include all the assets of Genter Advisors LLC. The Primerica Advisors Lifetime Investment Program is an advisory program sponsored by PFS Investments, Inc. (PFSI) under the name Primerica Advisors. PFSI is a broker-dealer and investment adviser registered with the SEC, member, FINRA and member, SIPC. Primerica, Inc. and PFSI are affiliated. Neither Primerica, Inc. nor PFSI are affiliated with Genter Capital Management.

Results are based on fully discretionary accounts under management including those accounts no longer with the firm. Composite policy requires the temporary removal of any portfolio incurring a client initiated significant cash inflow or outflow greater than or equal to 10% of portfolio assets. Additional Information regarding the treatment of significant cash flows is available upon request. Past performance is not indicative of future results.

The currency used to express performance is USD. Pure gross returns are shown as supplemental information and are stated gross of all fees and transaction costs. Net-of-fee returns are calculated by subtracting the highest Lifetime Investment Platform Wrap Fee (1.89% annually or 0.1575% Monthly) from the composite pure gross returns. The highest fee of 1.89% assumes an all-inclusive/Bundled/Wrap fee that includes investment management, portfolio monitoring, consulting services and in some cases, custodial services. The actual fee paid by each client will vary based on the wrap programs' fee schedule. As the investment advisor, Genter Capital receives a portion of that highest fee to cover the management fee. Wrap fee schedules are provided by independent wrap sponsors and are available upon request from the respective wrap sponsor. The composite consists entirely of wrap accounts for all periods presented. Composite dispersion is measured by the asset-weighted standard deviation of annual pure gross returns of those portfolios included in the composite for the full year. The 3-year annualized standard deviation measures the variability of the composite pure gross returns and benchmark returns over the preceding 36-month period. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

The standard wrap fee schedule in effect is 1.89%. Actual investment advisory fees incurred by clients may vary.

Genter Capital Management claims compliance with the GIDS standards. Genter Capital Management has been independently verified for the periods January 1, 2001 through December 31, 2024. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

GIPS\* is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.









# Genter Capital Management 1-10 Muni Ladder National

Institutional Performance & Annual Disclosure Presentation -- Portfolio Date: 06/30/2025

#### Annual Disclosure

Returns Gross of Lifetime Investment Program Wrap Fee – The gross performance presented for the portfolio does not include the Lifetime Investment Program wrap fee. If included, the performance shown would be less, sometimes significantly so.

Returns Net of Lifetime Investment Program Wrap Fee – The net portfolio performance for the portfolio is net of the Lifetime Investment Program maximum program wrap fee. The program fee applicable to an actual client is identified with the program's account opening documentation. The purpose in presenting portfolio performance net of program fees is to illustrate the effect the maximum program fee had on the portfolio's investment performance for the time periods noted.

Assets invested in the portfolio/strategy through a wrap fee advisory program will pay an annual fee to the investment adviser that sponsors the wrap fee program. Net performance data shown represents the actual gross performance of the investment portfolio reduced by a model annual fee of 1.89%, the maximum annual fee charged by Primerica Advisors to clients invested in the strategy through the Lifetime Investment Program wrap fee program.

Past performance is not a guarantee or a reliable indicator of future results. All investments contain risk and may lose value.

Investing in the bond market is subject to risks, including market, interest rate, issuer, credit, inflation risk, and liquidity risk. The value of most bonds and bond strategies are impacted by changes in interest rates. Bond and bond strategies with longer durations tend to be more sensitive and volatile than those with shorter durations; bond prices generally fall as interest rates rise. Reductions in bond counterparty capacity may contribute to decreased market liquidity and increased price volatility. Bond investments may be worth more or less than the original cost when redeemed.

Income from municipal bonds may be subject to state and local taxes and at times the alternative minimum tax; a strategy concentrating in a single or limited number of states is subject to greater risk of adverse economic conditions and regulatory changes. The credit quality of a particular security or group of securities does not ensure the stability or safety of an overall portfolio.







